

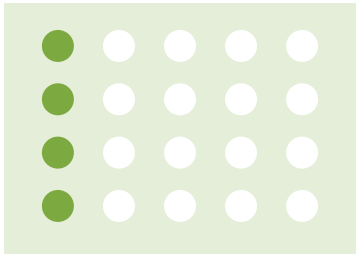
A Framework for Thinking about Health Care Value Strategies

Value Strategies	What's the Intervention?	Who's the Initial Target?
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Consumers
Providers
Drug Companies
Medical Devices
Insurers

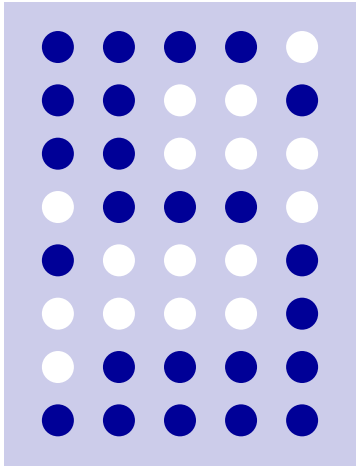
IMPROVING
Population Health

- Community Infrastructure that Supports Health
- Public Prevention Programs
- Regulatory Action
- Sin Taxes



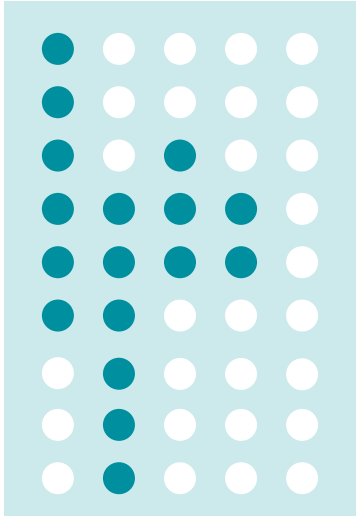
REVEALING
What We Pay and
What We Get

- Price Transparency
- Provider Quality Reports
- Shared Decision Making/Patient Activation
- Disclose Conflicts of Interest
- Improve Comparative Information about Health Plans
- Health Plan Rate Review
- All-Payer Claims Datasets
- Comparative Effectiveness Research



CHANGING
How We Pay and
What We Get

- High-Deductible Health Plans/Health Savings Accounts
- Wellness Incentives
- Drug Formulary Design
- Value-Based Insurance Design
- Reference Pricing
- Narrow/Tiered Provider Networks/Selective Contracting
- Value-Based Purchasing/Pay for Performance (P4P)
- Hospital/Physician Rate Setting
- Foster Provider Competition



Health Care Value Strategies (continued)

Value Strategies	What's the Intervention?	Who's the Initial Target? Consumers Providers Drug Companies Medical Devices Insurers
<p>CHANGING How We Pay and What We Get</p>	<ul style="list-style-type: none"> • Bundled Payments • Capitation • Global Budgets • Certificate of Need/Determination of Need • Competitive Bidding • Address Fraud and Abuse • Foster Health Plan Competition • Public Option • Medical Loss Ratio • Limit Tax Breaks for Employer-Provided Coverage • Generic Pathway for Biologics 	
<p>ORGANIZING Care Delivery Differently</p>	<ul style="list-style-type: none"> • Reduce Medical Harm • Chronic Care Management • Case Management • Coordinated Care for Complex Cases • Medical Homes • Accountable Care Organizations (ACOs) • Provider Scope of Practice • Health Information Technology 	

A glossary and detailed analyses can be found at [www. HealthCareValueHub.org](http://www.HealthCareValueHub.org)